

# Strategic Partnership Partner Deck

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# Table of Contents

- O1 About Us
- 02 Our Mission
- Great Reasons to Partner with Us
- **04** Measured Results
- os 2025 Fiscal Chapter Events
- **Sponsorship Titles**

- **Sponsorship Packages**
- Sponsorship Options
- **O9** Event Specific Options
- Thank You to our Strategic Partners
- 15 Glossary



### ABOUT US

Since 1978, MPI Toronto has been committed to the success of its members by connecting the Toronto meeting and event community to learn, innovate, collaborate, and advocate in the following ways that Foster a community grounded in the principles of diversity, equity, and inclusion; Provide thought leadership, while delivering professional and personal opportunities to connect and engage our community; and Raise the profile of meeting professionals and highlight the value of the industry through innovative and educational experiences.

We offer a wide range of unique, in-person and virtual opportunities to promote organizations through partnerships and capture the attention of MPI members. Our members believe in working with companies and fellow members they know and trust, and supporters of MPI are valued based on the knowledge that they share the same goals and principles.

Don't miss the excellent opportunity to reach MPI Toronto Chapter Meeting Professionals to showcase your products & services and solutions to create successful & meaningful experiences! With sponsor packages beginning at \$1,000 and with additional optional add-ons, we have a customized sponsor package to fit your needs for any budget.

## **Key Contacts**

Leslie Wright | Executive Director | Iwright@mpitoronto.org

Erinn Young | Strategic Partnerships erinn@mpitoronto.org

### **Our Mission**

To Connect the Toronto Meeting and Event Community to:







ADVOCATE



INNOVATE



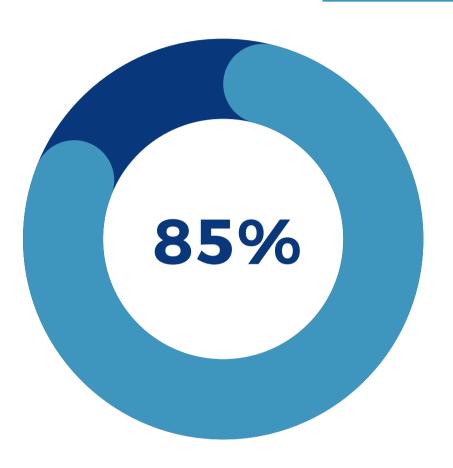
**COLLABORATE** 

When we meet, we change the world. ®



### **GREAT REASONS TO PARTNER WITH US!**





MPI Planners Buy From Suppliers Showcased at MPI



\$246+ Million



Chapter's Total Buying Power

Leading global community committed to shaping the future of the meeting and event industry. Our members spend Millions each year on:

- Hotels
- Convention Centres
- Audio/Visual
- Unique Venues
- Tourist Attractions
- Décor & Entertainment
- And much more!

340+ Members



Largest
Organization of
Meeting
Professionals

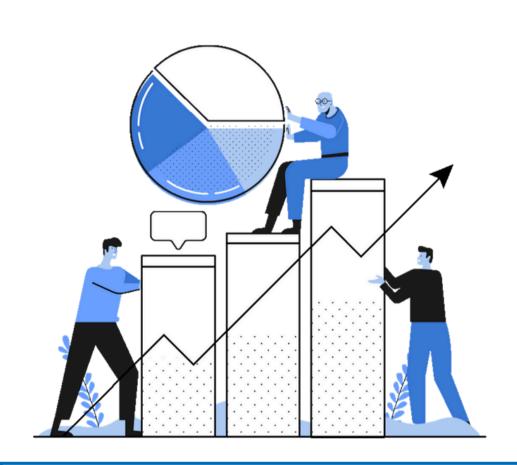
### **Top 5 Property Types Used:**

- Downtown Hotel
- Conference Centre
- Convention Centre
- Convention Hotel Resort





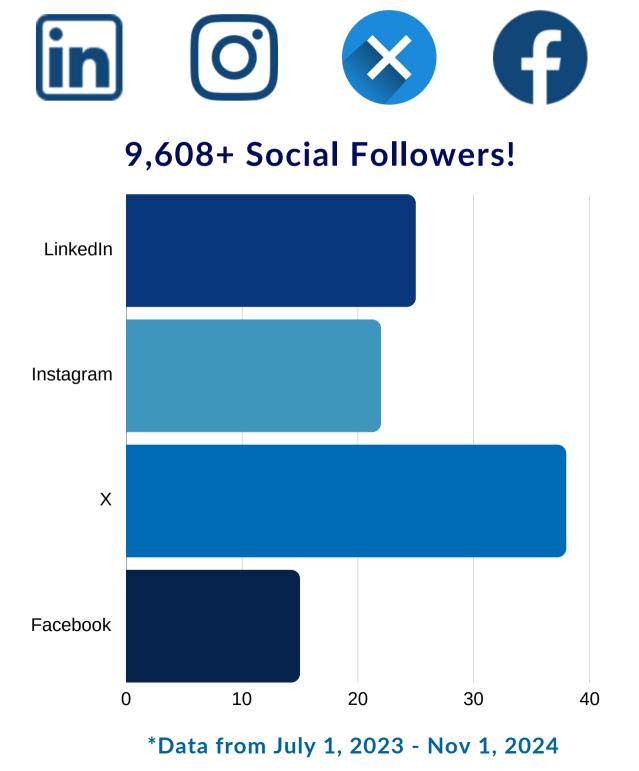
### **MEASURED RESULTS!**

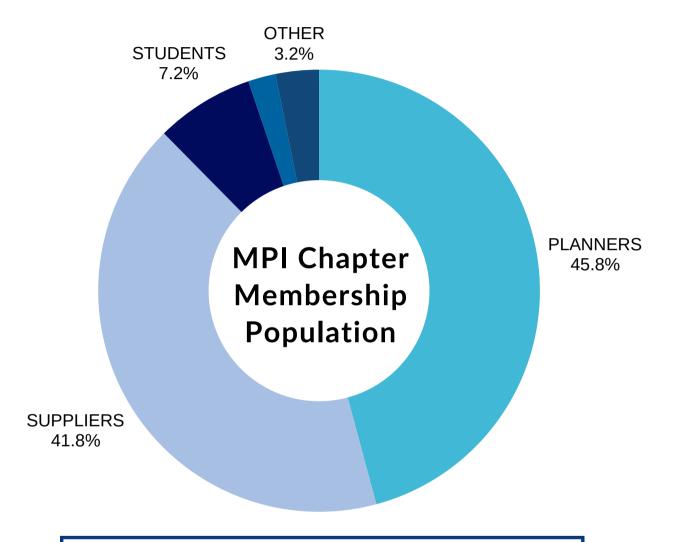


### MPI Toronto Chapter Website Results:

- 2,814 PAGE VISITS | PER MONTH
- 2,353 UNIQUE PAGE VIEWS | PER MONTH
- AVERAGE SESSION DURATION | 2 MINUTES











### 2025 FISCAL CHAPTER EVENTS

FEB 6 PROFESSIONAL DEVELOPMENT

MAR 6 **AWARDS GALA** 

**DEI LUNCH AND LEARN (VIRTUAL) MAR 24** 

**MAR 26 AGM** 

APR 3 **GMID-GLOBAL MEETINGS INDUSTRY DAY** 

**MAY 15** PROFESSIONAL DEVELOPMENT

**SUMMER SOCIAL + FUNDRAISER** JUN-TBC

JUN 3 **DEI LUNCH AND LEARN (VIRTUAL)** 

**GOLF** JUL 3

**AUG 12 CMEE NETWORKING BREAKFAST** 

**SEP 6-9** the EVENT

**SEP 22 DEI LUNCH AND LEARN (VIRTUAL)** 

PROFESSIONAL DEVELOPMENT **NOV 10** 

WINTER SOCIAL + FUNDRAISER DEC 2

**DEI LUNCH AND LEARN (VIRTUAL) DEC 15** 

### **Sponsorship Titles**

TORONTO CHAPTER

Lead and Empower the Meeting and Event Community to Change the World.

SPONSORSHIP TITLE





COMMUNITY



**EXPLORER** 



**SPOTLIGHT** 



**SUPPORTER** 



Cash Contributions

\$15,000+

\$10,000 -\$14,999 \$5,000 -\$9,999

\$2,000 -\$4,999 \$750 -\$1,999

In-Kind Contributions

\$40,000+

\$30,000 -\$39,999

\$20,000 -\$29,999 \$10,000 -\$19,999 \$5,000 -\$9,999

Please review the opportunities that would best fit your ideal goals and values detailed in this prospectus. Please note, all benefits packages and prices are subject to change based on availability.

### Sponsorship Packages

#### **SUPPORTER**

Contributions | Cash: \$750 - \$1,999

In-Kind: \$5,000 - \$9,999

#### **BENEFITS:**

- 1 Complimentary registration at sponsored event
- A seat at a reserved table for sponsor representative
- Included in social media posts about the sponsored event
- Logo on the registration page on the website
- Logo on-screen at sponsored event
- Verbal sponsorship recognition at sponsored event
- Metrics report shared after the sponsored event(s), electronic format, including contact information (subject to consent)

#### **SPOTLIGHT**

Contributions | Cash: \$2000-\$4,999

In-Kind: \$10,000 - \$19,999

#### **BENEFITS:**

Enjoy all the benefits of being a <u>Supporter</u>, along with the additional perks listed below:

- 2 total complimentary registrations
- 1 dedicated Social Media post of sponsorship support



#### **EXPLORER**

Contributions | Cash: \$5000 - \$9,999 In-Kind: \$20,000 - \$29,999

#### **BENEFITS:**

Enjoy all the benefits of the <u>Spotlight</u> package, along with the additional perks below:

- 3 Total complimentary registrations
- 1 Company profile with logo in E-Lite digital magazine
- 1 Email advertisement to membership
- 2 min Podium time

#### **COMMUNITY**

Contributions | Cash: \$10,000-\$14,999

In-Kind: \$30,000 - \$39,999

#### **BENEFITS**:

Enjoy all the benefits of the <u>Explorer</u> package, along with the additional perks listed below:

- 4 total Complimentary registrations at sponsored event
- Use of text "Strategic Partner of MPI Toronto Chapter" in sponsor's company advertising and promotions for calendar year
- Strategic Partner recognition at year end
- Logo in sponsorship ad on the website and in meeting magazine
- 1 Complimentary registration to a chapter event (excluding golf)
- 2 total Company profiles with logo in E-Lite digital magazine
- 2 total Email advertisements to membership
- 30 Sec Video played during sponsored event

### Sponsorship Packages

\*Based on the contribution amount of combined event and item sponsorship, partners to be recognized within a certain level. The In-Kind Sponsorship will be valuated based on their retail value.

#### **ALL STARS**

Contributions | Cash: \$15,000 + | In-Kind: \$40,000 +

Enjoy all the benefits of the <u>Community</u> package, along with the additional perks listed below:

#### **BENEFITS:**

- 4 8 Complimentary registrations at sponsored event
- Logo in sponsorship ad on the website and in E-Lite magazine
- 3 Company profiles and logo in E-Lite digital magazine
- 4 Social Media posts exclusive within the year
- Pop Up Banner in Reception Area (provided by sponsor)
- Strategic Partner recognition at year end

### **Sponsorship Options**

#### YEAR-LONG STRATEGIC PARTNERS

We believe in building relationships that have lasting impressions!

Please review the options that spark connections that match your business values and goals.

EXPERIENCES	IN KIND	VALUE
Digital Platform		\$25,000
Media Partner		\$20,000
Registration Partner		\$20,000
Photography Partner	Ø	\$15,000
Name Badges & Lanyards	Ø	\$10,000

#### **#MPITO DIGITAL MARKETING**

Spark a social splash and reach more Event Professionals through MPI's Social Channels and Email Distributions!

Our #MPITO MarketPlace Program enables Strategic Partners to boost their social impression to our 8,400+ MPI Social Followers on LinkedIn, Instagram, X and Facebook!

EXPERIENCES	CASH	CASH VALUE
1 Branded Graphic Social Post		\$300
1 Branded Video Social Post		\$500
1 Combo Graphic & Video Social Post		\$750
1 Branded Email Advertisement (from MPI to Members)	Ø	\$1,500

Our members are proud event professional leaders making big impacts in our Event Industry. Join the celebration and recognition of our top members for their great contributions.

### ANNUAL GENERAL MEETING AND VOLUNTEER RECOGNITION

EXPERIENCES	CASH	CASH VALUE
Platform	Ø	\$1000
5 Star Award (Volunteer Recognition)		\$500
30 Sec Video Play		\$750

#### GMID | GLOBAL MEETINGS INDUSTRY DAY

EXPERIENCES	CASH VALUE	IN KIND	DONATION
Event Partner	\$3,000		
Event Partner Package (GMID + 3 PD events)	\$10,000		
Venue Partner		Ø	
Food & Beverage Partner	\$2,000		
Audio Visual Partner		Ø	
EMCEE/Speaker	\$1,000		
Attendee Take-away			
ConnectUP (Student program)	\$1,500		

ASSETS	CASH VALUE
Award Sponsor for one of the following:	
-NORM NEILL STUDENT OF THE YEAR -NEW MEMBER OF THE YEAR -OUTSTANDIG VOLUNTEER OF THE YEAR -MENTOR OF THE YEAR -FUTURE LEADER OF THE YEAR -SUPPLIER OF THE YEAR -PLANNER OF THE YEAR	\$3,000 per
Add On: 30 Sec Video	\$500
Add On: Dedicated Social Media Post on all MPI's platforms, separate from Nominee and Winner posts	\$150

### **AWARDS GALA**

Our members are proud event professionals and leaders making a significant impact in the event industry.

Join us in celebrating and recognizing our top members for their outstanding contributions.

EXPERIENCES	CASH VALUE	IN KIND	DONATION
Event Partner	\$5,000		
Venue Partner			
Food & Beverage Partner	\$2,000	<b>S</b>	
Audio Visual Partner		<b>S</b>	
EMCEE	\$1,000	<b>S</b>	
Entertainment			
Award Recipient Gift			

#### SUMMER SOCIAL + FUNDRAISER OR WINTER SOCIAL + FUNDRAISER

Join us in the celebration and uplift our event community with your valuable contributions!



EXPERIENCES	CASH VALUE	IN KIND	DONATION
Event Partner	\$5,000		
Venue Partner		Ø	
Food & Beverage Partner	\$2,000	Ø	
Audio Visual Partner		Ø	
EMCEE	\$1,000	Ø	
Entertainment		Ø	
Silent or Live Auction Items			

#### PROFESSIONAL DEVELOPMENT

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Event Strategic Partner (3 events)	Ø	\$5000		
Event Strategic Partner (1 event)	Ø	\$2000		
4xPD & GMID Event Partner Package	lacktriangle	\$10,000		
Engagement Activation	lacktriangle	\$750	Ø	
Venue			Ø	
Food & Beverage			Ø	
EMCEE/Speaker			Ø	
Auction Items / Gifts				Ø

Provide Thought Leadership, While Delivering Professional and Personal Opportunities to Connect and Engage Our Community. Join Us in Empowering the Events Community.

#### **GOLF TOURNAMENT**

ASSETS	CASH	CASH VALUE	DONATION
Eagle Partner	Ø	\$2000	
BBQ Lunch Partner	Ø	\$2500	
Reception Partner	Ø	\$2500	
Registration Partner	Ø	\$2500	
Golf Cart Partner	Ø	\$3000	
Prizes			Ø

Join us in the celebration and uplift our event community with your valuable contributions!



### **JUST NETWORKING**

Foster a Community Grounded in the Principles of Diversity, Equity and Inclusion Through Our Just Networking Experiences. Partner with Us to Connect and Grow



### **Event Specific Options**

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Event Strategic Partner 2 x In-Person events	<b>Ø</b>	\$3500		
Event Strategic Partner 1 x In-Person event	<b>Ø</b>	\$2000		
Venue			<b>(</b>	
Food & Beverage			<b>(</b>	
Gift / Prizes / Take-Aways				<b>Ø</b>

### Diversity, Equity & Inclusion Statement:

MPI Toronto is committed to
establishing a more diverse
membership and leadership in such a
way that it reflects our diverse
Community. We endeavour to create
inclusive opportunities that spans
race, ethnicity, age, gender identity,
sexual orientation, and physical or
mental ability.



### **Event Specific Options**

### DEI Lunch & Learn (Virtual)

Foster a Community Grounded in the Principles of Diversity, Equity and Inclusion Through Our Virtual Lunch & Learn Discussions.

Partner with Us to Connect and Grow

EXPERIENCES	IN KIND
Speaker	

## WE ARE GRATEFUL TO OUR 2023 | 2024 STRATEGIC PARTNERS!































































### GLOSSARY