

STRATEGIC PARTNERSHIP PARTNER DECK

2024/2025



Since 1978, MPI Toronto has been committed to the success of its members by connecting the Toronto meeting and event community to learn, innovate, collaborate, and advocate in the following ways that Foster a community grounded in the principles of diversity, equity, and inclusion; Provide thought leadership, while delivering professional and personal opportunities to connect and engage our community; and Raise the profile of meeting professionals and highlight the value of the industry through innovative and educational experiences.

We offer a wide range of unique, in-person and virtual opportunities to promote organizations through partnerships and capture the attention of MPI members. Our members believe in working with companies and fellow members they know and trust, and supporters of MPI are valued based on the knowledge that they share the same goals and principles.

Don't miss the excellent opportunity to reach MPI Toronto Chapter Meeting Professionals to showcase your products & services and solutions to create successful & meaningful experiences! With sponsor packages beginning at \$1,000 and with additional optional add-ons, we have a customized sponsor package to fit your needs for any budget.

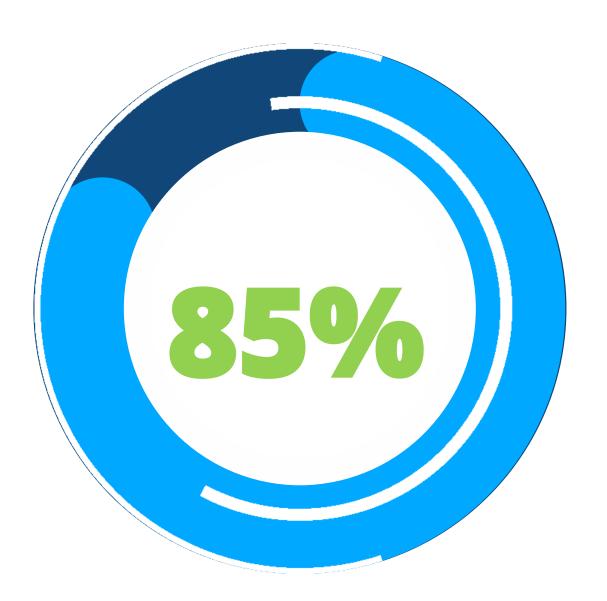
When we **meet**, we change the world.[®]

Leslie Wright, Executive Director lwright@mpitoronto.org

Erinn Young, Director, Strategic Partnerships Erinn.young@ihg.com

KEY CONTACTS:

GREAT REASONS TO PARTNER WITH US!



MPI Planners Buy From Suppliers Showcased at MPI



\$246+ Million



Chapter's Total Buying Power

Leading global community committed to shaping the future of the meeting and event industry **Our members spend Millions** each year on:

- Hotels
- Convention Centers
- Audio/Visual
- Unique Venues
- Tourist Attractions
- Décor & Entertainment
- And much more!

340+ Members



Largest Organization of Meeting **Professionals** in the GTA

Top 5 Property Types Used: Downtown Hotel Conference Centre Convention Centre Convention Hotel Resort

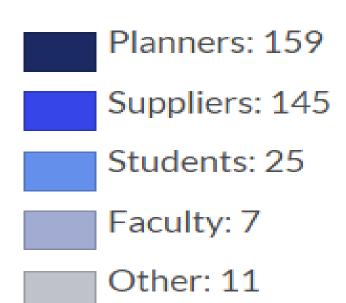


<u>oloolool</u> Largest MPI Chapter in CANADA

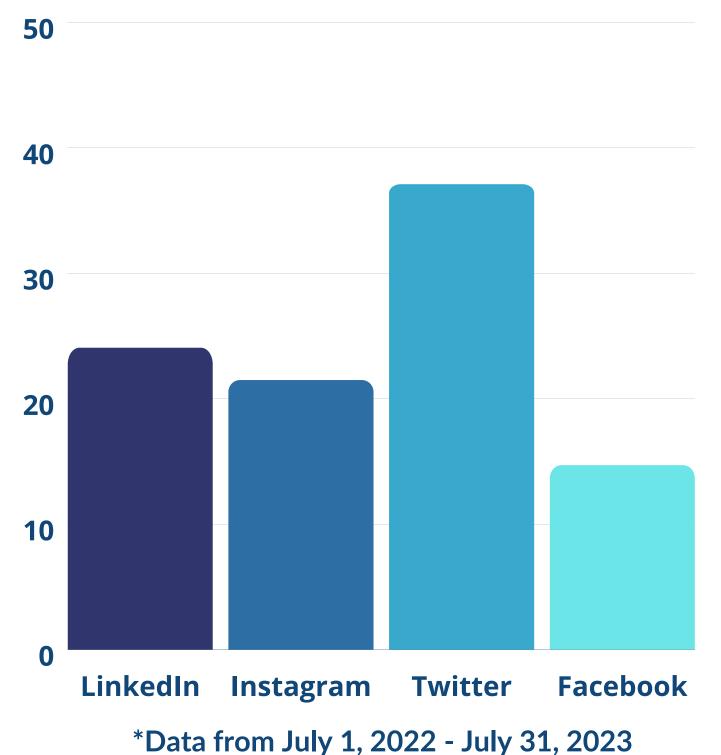
MEASURED **RESULTS!**



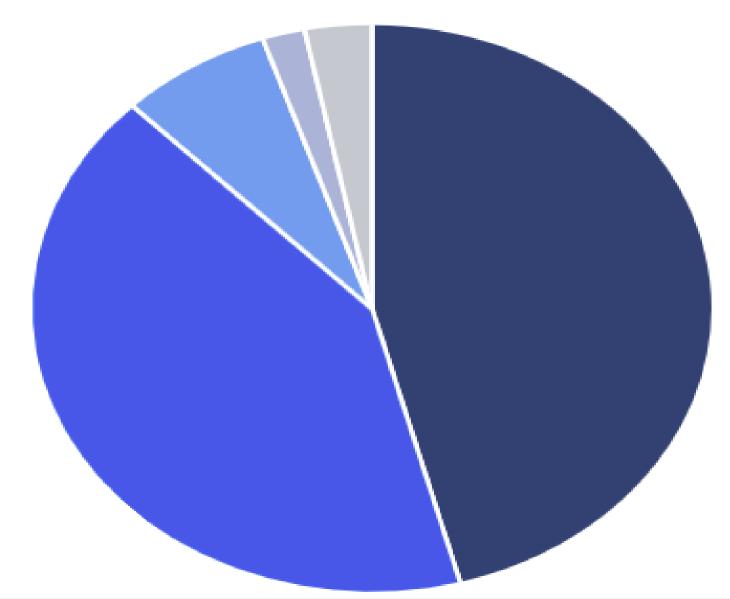




9,608+ Social Followers



MPI Chapter Membership Population



MPI Toronto Chapter Website Results:

2,814 Page Visits

per month

2,353 Unique Pageviews

per month

2 minutes

Average Session Duration

*Traffic numbers from July 1, 2021 – June 30, 2022

2024/2025 Fiscal Chapter Events

2024				
JUN 20-21	Professional Development			
JUN 20	Summer Social			
JUL 3	GOLF			
AUG 13	CMEE Networking Breakfast			
SEPT 10	DEI Lunch & Learn (Virtual)			
SEPT 21	AGM			
TBD	Professional Development			
DEC 3	Winter Social & Fundraiser			
DEC ?	DEI Lunch & Learn (Virtual)			
	2025			
MAR	Awards Gala			
	Global Meetings Industry Day			
APR	(GMID)			
MAY	Professional Development			
MAY	WEC			
	Professional Development &			
JUNE	Summer Social			
JULY	GOLF			
AUG	CMEE Networkig Breakfast			
SEPT	AGM			
NOV	Professional Development			
DEC	Winter Social & Fundraiser			







Lead and Empower the Meeting and Event Community to Change the World.



Please review the opportunities that would best fit your ideal goals and values detailed in this prospectus. Please note, all benefits packages and prices are subject to change based on availability.

Sponsorship Titles



ALL STARS

Cash Contribution \$15,000 + In-Kind Contributions \$40,000 +

BENEFITS:

- Use of text "Strategic Partner of MPI Toronto Chapter" in sponsor company's advertising and promotions for calendar year
- Logo in sponsorship ad on the website and in E-Lite magazine
- Invitation to Strategic Partnership Year End Dinner
- 4-8 Complimentary registrations at sponsored event
- 2 Complimentary registrations to chapter events (excluding golf)
- A seat at a reserved table for sponsor representative
- 3 Company profile and logo in E-Lite
- Extra Large Logo Size on Chapter Website
- 2 Email advertisements to membership
- 4 Social Media posts within the year
- Pop Up Banner in Reception Area (provided by sponsor)
- Podium Time
- Logo on the event registration page
- Logo on-screen at event
- Verbal sponsorship recognition at event
- Metrics report shared after the sponsored event(s), electronic format, including contact information (subject to consent)





COMMUNITY

Cash Contribution \$10,000 - \$14,999 **In-Kind Contributions \$30,000 - \$39,999**

BENEFITS:

- Use of text "Strategic Partner of MPI Toronto Chapter" in company advertising and promotion
- Logo in sponsorship ad on the website and in meeting magazine
- Invitation to Sponsorship Dinner
- 4 Complimentary registrations at sponsored event
- 1 Complimentary registration to chapter events (excluding golf)
- A seat at a reserved table for sponsor representative
- 2 Company profile and logo in E-Lite
- Large Logo Size on Chapter Website
- 2 Email advertisements to membership
- **3 Social Media posts within the year**
- Logo on the registration page on the website
- Logo on-screen at sponsored event
- Verbal sponsorship recognition at sponsored event
- Metrics report shared after the sponsored event(s)





EXPLORER

Cash Contribution \$5,000 - \$9,999 In-Kind Contributions \$20,000 - \$29,999

BENEFITS:

- 3 Complimentary registrations at sponsored event
- A seat at a reserved table for sponsor representative
- 1 Company profile and logo in E-Lite
- Medium Logo Size on Chapter Website
- 1 Email advertisement to membership
- 2 Social Media posts within the year
- Logo on the registration page on the website
- Logo on-screen at sponsored event
- Verbal sponsorship recognition at sponsored event
- Metrics report shared after the sponsored event(s)





SPOTLIGHT

Cash Contribution \$2,000 - \$4,999 In-Kind Contributions \$10,000 - \$19,999

BENEFITS:

- 2 Complimentary registrations at sponsored event
- A seat at a reserved table for sponsor representative
- Medium Logo Size on Chapter Website
- 1 Social Media post within the year
- Logo on the registration page on the website
- Logo on-screen at sponsored event
- Verbal sponsorship recognition at sponsored event
- Metrics report shared after the sponsored event(s)







SUPPORTER

Cash Contribution \$750.00 - \$1,999 In-Kind Contributions \$5,000 - \$9,999

BENEFITS:

- 1 Complimentary registrations at sponsored event
- A seat at a reserved table for sponsor representative
- Small Logo Size on Chapter Website
- 1 Social Media post within the year
- Logo on the registration page on the website
- Logo on-screen at sponsored event
- Verbal sponsorship recognition at sponsored event
- Metrics report shared after the sponsored event(s)





YEAR-LONG STRATEGIC PARTNERS

We believe in building relationships that have lasting impressions! Please review the options that spark connections that match your business values and goals.



EXPERIENCES	CASH	CASH VALUE	# ℕ
1 Branded Graphic Social Post	Ø	\$300	Sp Pr
1 Branded Video Social Post	\mathbf{i}	\$500	En Ou
1 Branded Video + 1 Graphic Social Post		\$750	Pa 8,4
1 Branded Email Blast (from MPI to Members)	\mathbf{i}	\$1,500	Tv

EXPERIENCES	IN KIND	VALUE
Digital Platform	\checkmark	\$25,000
Media Partner	\checkmark	\$20,000
Registration Partner	\checkmark	\$20,000
Photography	\bigotimes	\$15,000
Photo Booth	\checkmark	\$15,000

MPITO DIGITAL MARKETING

- park a social splash and reach more Event
- rofessionals through MPI's Social Channels and
- mail Distributions!
- ur #MPITO MarketPlace Program enables Strategic
- artners to boost their social impression to our
- 400+ MPI Social Followers on LinkedIn, Instagram,
- witter, and Facebook!





Join Us in the Celebration and Uplift Our Event Community with **Your Valuable Contributions!**

ANNUAL GENERAL MEETING & VOLUNTEER RECOGNITION

ASSETS	CASH	CASH VALUE
Platform	Ø	\$1000
5 Star Award	\checkmark	\$1000
30 Sec Video Ad	Ø	\$750







Event Specific Options

GOLF TOURNAMENT

ASSETS	CASH	CASH VALUE	DONATION
Eagle Partner	\bigotimes	\$2000	
BBQ Lunch Partner	\bigotimes	\$2500	
Reception Partner	\bigotimes	\$2500	
Registration Partner	\checkmark	\$2500	
Golf Cart Partner	\checkmark	\$3000	
Prizes			\checkmark





AWARDS GALA

ASSETS	CASH	CASH VALUE	IN KIND	DONATION	ASSETS	CASH	CASH VALUE
Event Strategic Partner	Ø	\$5000			Award Sponsor for one of the following: •NORM NEILL STUDENT OF THE YEAR		
AV Partner			\checkmark		•NEW MEMBER OF THE YEAR •OUTSTANDING VOLUNTEER OF THE YEAR •MENTOR OF THE YEAR	\bigotimes	\$3000
Entertainment			Ø		•FUTURE LEADER OF THE YEAR •SUPPLIER OF THE YEAR - •PLANNER OF THE YEAR		
EMCEE			Ø		- Add On: 30 Sec Video	Ø	\$500
Award Recipient Gift				\bigcirc	Add On: Dedicated Social Media Post on MPI social		
			1		platforms, separate from Nominee and Winner posts	\bigcirc	\$150





Event Specific Options

Our members are proud event professional leaders making big impacts in our Event Industry. Join the celebration and recognition of our top members recognized for their great contributions.







Provide Thought Leadership, While Delivering Professional and Personal Opportunities to Connect and Engage Our Community. Join Us in Empowering the Events Community.

GMID – Global Meetings Industry Day

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Event Strategic Partner	Ø	\$2500		
Networking Reception	\checkmark	\$2000		
Connect UP	Ø	\$1500		
EMCEE/Speaker	Ø	\$1000	Ø	
Prizes				\checkmark
GMID & 4xPD Event Partner Package	Ø	\$10,000		





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SUMMER FUNDRAISER

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Reception/Entrance	\checkmark	\$5000		
Engagement Activation	\checkmark	\$2000		
30 Sec Video Ad	\checkmark	\$1500		
AV Partner			\bigotimes	
Entertainment x 3			\checkmark	
EMCEE			\checkmark	
Auction Items / Gifts				Ø







Join Us in the Celebration and Uplift Our Event Community with Your Valuable Contributions!

WINTER SOCIAL GALA

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Reception/Entrance	\checkmark	\$5000		
Engagement Activation	\checkmark	\$2000		
30 Sec Video Ad	\checkmark	\$1500		
AV Partner			Ø	
Entertainment x 3			\checkmark	
EMCEE			\checkmark	
Auction Items / Gifts				\checkmark











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PROFESSIONAL DEVELOPMENT

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Event Strategic Partner (3 events)	\checkmark	\$5000		
Event Strategic Partner (1 event)	\checkmark	\$2000		
4xPD & GMID Event Partner Package	\checkmark	\$10,000		
Engagement Activation	\checkmark	\$750	\checkmark	
Venue			\checkmark	
Food & Beverage			\checkmark	
EMCEE/Speaker			Ø	
Auction Items / Gifts				\bigotimes









Foster a Community Grounded in the Principles of Diversity, Equity and Inclusion **Through Our Just Networking Experiences. Partner with Us to Connect and Grow!**

JUST NETWORKING

ASSETS	CASH	CASH VALUE	IN KIND	DONATION
Event Strategic Partner 2 x In-Person events	\checkmark	\$3500		
Event Strategic Partner 1 x In-Person event	\bigcirc	\$2000		
Venue			\bigotimes	
Food & Beverage			\checkmark	
Gift / Prizes / Take-Aways				\checkmark





WE ARE GRATEFUL TO OUR 2023/2024 STRATEGIC PARTNERS!







WARTER TORONTO CHAPTER