



## MPI Membership Terms and Definitions

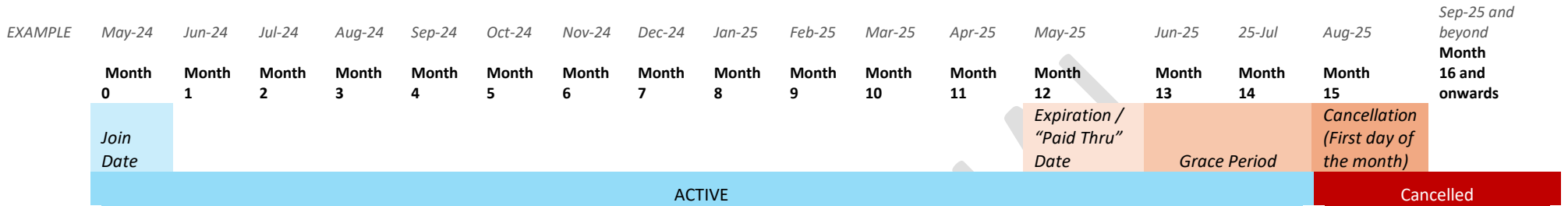
### MEMBERSHIP TERMS

- **New Member:** A “new member” refers to anyone who is joining MPI for the first time *or* anyone who is *rejoining* MPI after their membership was cancelled. All new members pay a \$50 application fee.
- **Join Date:** The date a membership is activated; the day a membership begins.
- **Expiration or “Paid Thru” Date:** The date through which a membership is paid. Membership dues for the *following* year are due by this date.
- **Current Due:** A “current due” member is a member whose expiration date falls in the *current* month.
  - E.g., Jane Smith’s membership expires May 13, so she is a current due member in the month of May.
- **Expired:** A membership that is past expiration date.
- **Renewal:** When a member pays their dues for the following membership year and there is not a lapse in tenure. Typically, renewals take place before membership is cancelled. However, renewals may also happen *after the cancellation date* if a member chooses to reinstate their membership.
- **Reinstate:** A type of renewal during which a member pays their dues after the cancellation date but does not lose tenure. If membership is reinstated, the annual expiration date does not change.
  - E.g., Jane Smith’s membership expired May 13, 2024, and was cancelled August 1, 2024. She pays her dues on August 15, 2024, which *reinstates* her membership. Though she paid on August 15, 2024, her membership is extended from the original expiration date of May 13, 2024. She is now paid through May 12, 2025.
- **Grace Period:** The time following the expiration date before a membership is cancelled. This period includes any days in the current due month that follow the expiration date plus the next two months.
  - E.g., Jane Smith’s membership expires May 13, so her membership is in the grace period from May 14 through the end of July.
  - Though they are expired, members in the grace period are still considered “active” members. During the grace period, members can renew in the membership portal on MPI.org and they continue to have access to all membership benefits in the portal.
- **Active:** A membership that has not been cancelled. Active members include those who are in their grace period. Active members are included in the Chapter Membership Roster, though some may be past their “Paid Thru” date.
- **Cancelled or Terminated:** A membership is cancelled if dues have not been paid by the end of the grace period. Cancellation happens on the first day of the third month following their expiration date. When a member is cancelled, they are no longer active, and they lose access to all member benefits.
  - E.g., Jane Smith’s membership expired May 13. She does not pay her dues during the grace period, so her membership is cancelled on August 1.

- **Tenure:** The total uninterrupted amount of time that a membership has been active. Tenure is maintained if membership is renewed or reinstated.
- **Rejoin:** When a member pays their dues *after cancellation* without maintaining tenure. They are considered “new members” and must pay the \$50 application fee to rejoin.
  - E.g., Jane Smith’s membership expired May 13, 2024, and was cancelled August 1, 2024. She *rejoins* when she pays her dues on December 20, 2024. She is now paid through December 19, 2025.
- **Former Member:** A cancelled member; someone who previously had a membership but did not renew, reinstate, or rejoin.
- **Membership Cycle:** All the stages between a member’s join date and their cancellation.
- **Win Back Period:** The months following a membership’s cancellation during which efforts are made to “win” them back (i.e., get them to rejoin).
- **Renewal Excluded:** A member marked as “renewal excluded” has indicated they will not renew and should not be contacted about renewal until *after* the “Renewal Exclude Until” date.

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## MEMBERSHIP CYCLE



## EXAMPLES

Sally Sample #1	Eddie Example #2
Join Date: July 6, 2021	Join Date: January 28, 2021
Expiration / Paid Thru Date: July 5, 2022	Paid Thru Date: January 27, 2022
Grace Period Ends: September 30, 2022	Grace Period Ends: March 31, 2022
Cancellation Date: October 1, 2022	Cancellation Date: April 1, 2022

## ADDITIONAL REFERENCE

Expiration date is any day in this month:	Grace period begins immediately following the expiration date and ends:	Membership is cancelled:
January	Last day of March	April 1
February	Last day of April	May 1
March	Last day of May	June 1
April	Last day of June	July 1
May	Last day of July	August 1
June	Last day of August	September 1
July	Last day of September	October 1
August	Last day of October	November 1
September	Last day of November	December 1
October	Last day of December	January 1
November	Last day of January	February 1
December	Last day of February	March 1